

Ane Eguiguren & François Verez





### FRANÇOIS VEREZ

23 YEARS OLD
FRANCE
PRODUCT DESIGN ENGINEER
WORKING IN DECATHLON (FRANCE)





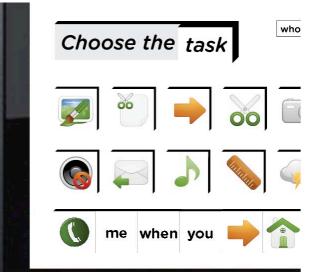


### ANE EGUIGUREN

24 YEARS OLD
SPAIN
PRODUCT DESIGNER
WORKING IN EXPERIENTIA (ITALY)







# FIRST PROPOSAL

**NOVEMBER 2010** 



# WHERE THE IDEA COMES FROM

A CHILD'S SOUVENIR

**ENCOURAGE CHILDREN TO GO TO SCHOOL** 

OBJECT THAT INCLUDES THE FIRST
NECESITIES AT SCHOOL AND WHICH HAS
AN EMOTIONAL BOND WITH THE CHILD

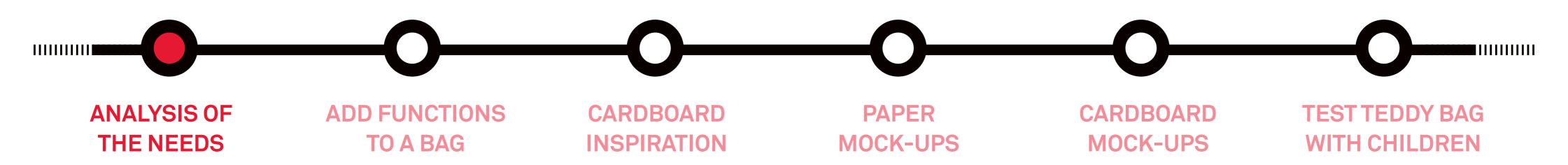
STUDYING EQUIPMENT RELEVANCE

START WORKING FROM A SCHOOL BAG



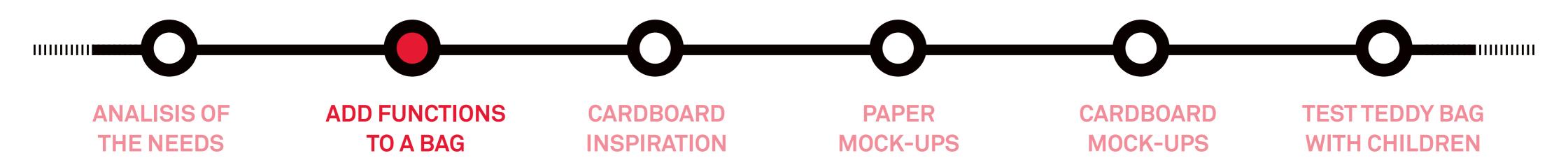


















ADD FUNCTIONS
TO A BAG

CARDBOARD INSPIRATION

PAPER MOCK-UPS

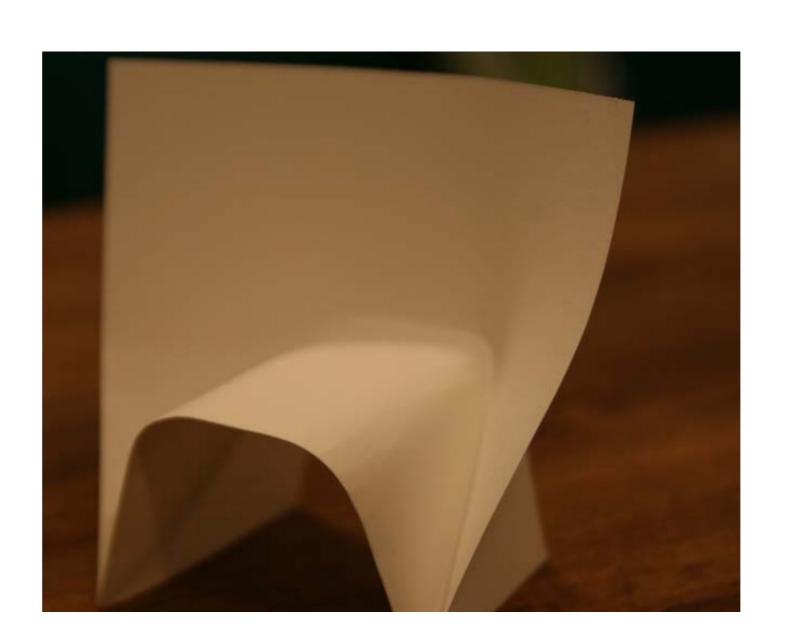
CARDBOARD MOCK-UPS

TEST TEDDY BAG
WITH CHILDREN













THE NEEDS

ADD FUNCTIONS
TO A BAG

**CARDBOARD INSPIRATION** 

PAPER MOCK-UPS

CARDBOARD MOCK-UPS

TEST TEDDY BAG
WITH CHILDREN





ANALISIS OF THE NEEDS

ADD FUNCTIONS
TO A BAG

**CARDBOARD INSPIRATION** 

PAPER MOCK-UPS

CARDBOARD MOCK-UPS

TEST TEDDY BAG WITH CHILDREN



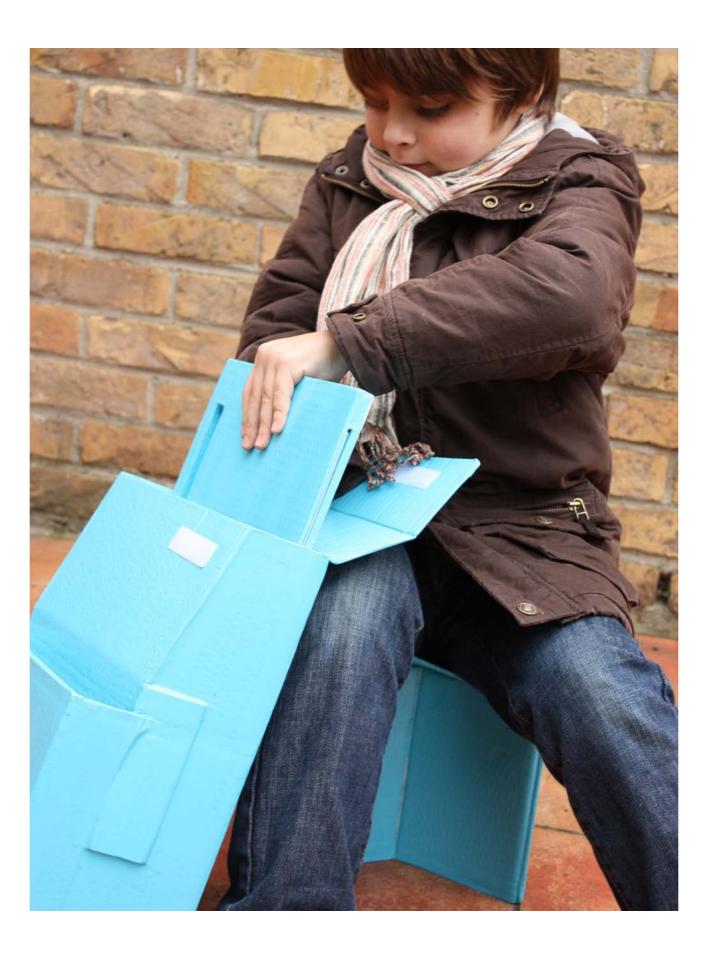


### RESULT

SCHOOL BAG DESK



CARDBOARD EASY PRODUCTION



WORK AT SCHOOL WORK AT HOME



## JURY'S FEEDBACK

**ERGONOMICS** 

**ALTERNATIVE MATERIALS** 

**RECYCLING ASPECTS** 

**FLOORING SOLUTION** 

**PERSONALIZATION OPTION** 

**RE-ENFORCE FOLDING AREAS** 

**WATER RESISTANT** 

**EASIER TO BE ASSEMBLED** 

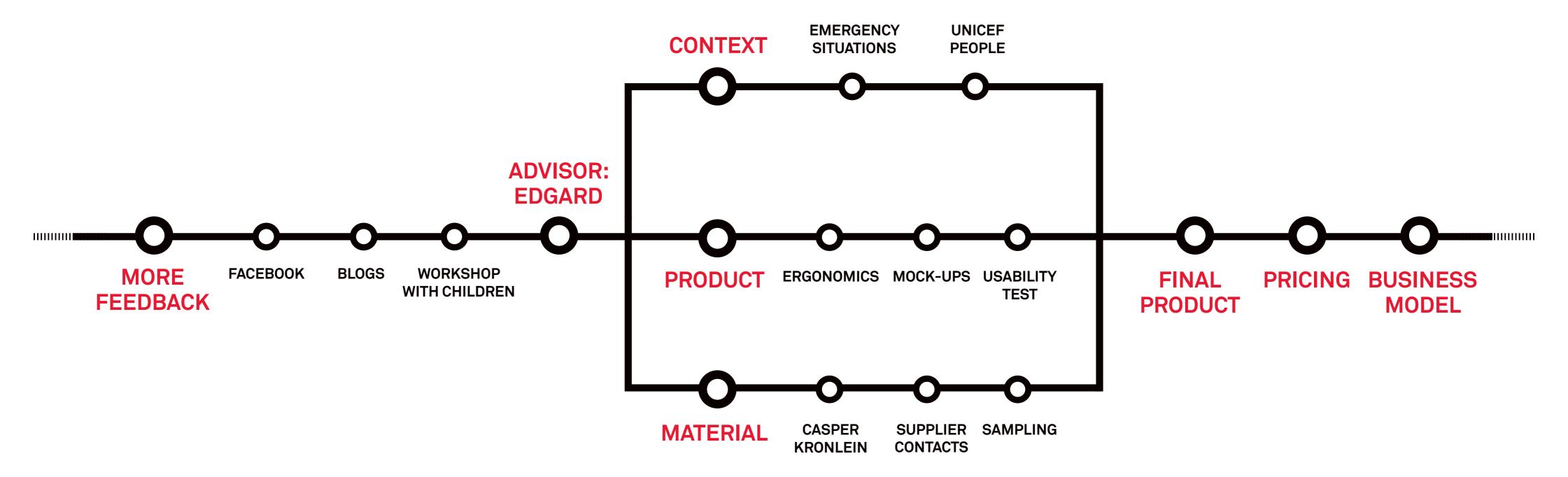


# AND, WHATTO DO NOW?



# STRATEGY OF THE PROJECT

**COLLABORATIONS** 

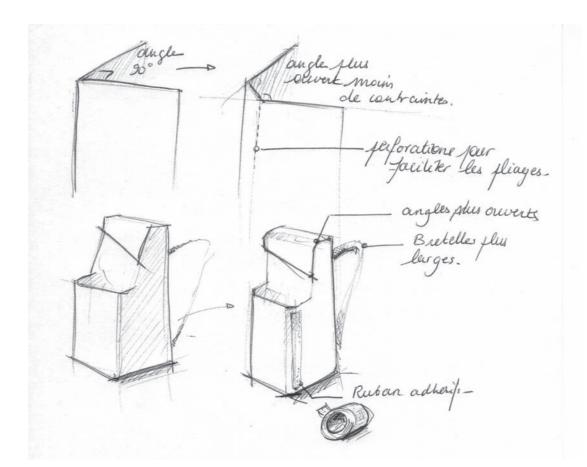




#### **FACEBOOK**

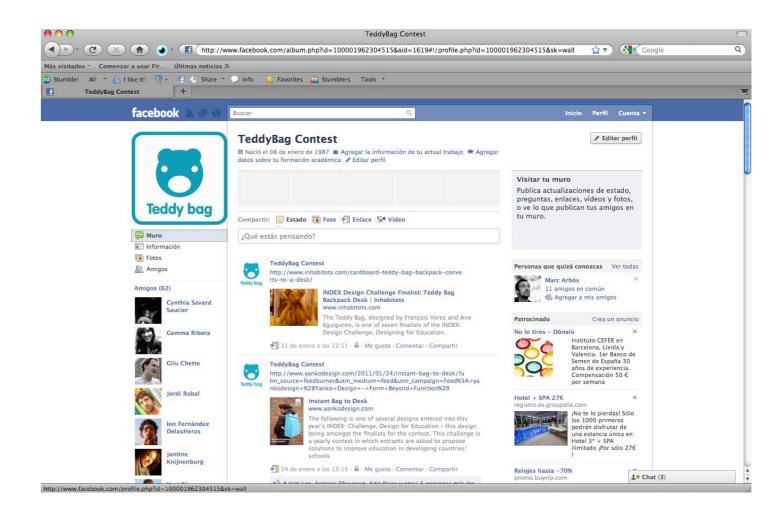
62 FRIENDS
MORE THAN 5 NACIONALITIES
MORE THAN 50 COMMENTS

ERGONOMICS
WATER RESISTANT
CUSTOMIZATION
SLATE
HANDLES
ENVIRONMENT
PLASTIC USE
LOW COST
EASY PRODUCTION PROCESS



Ellyn's drawings









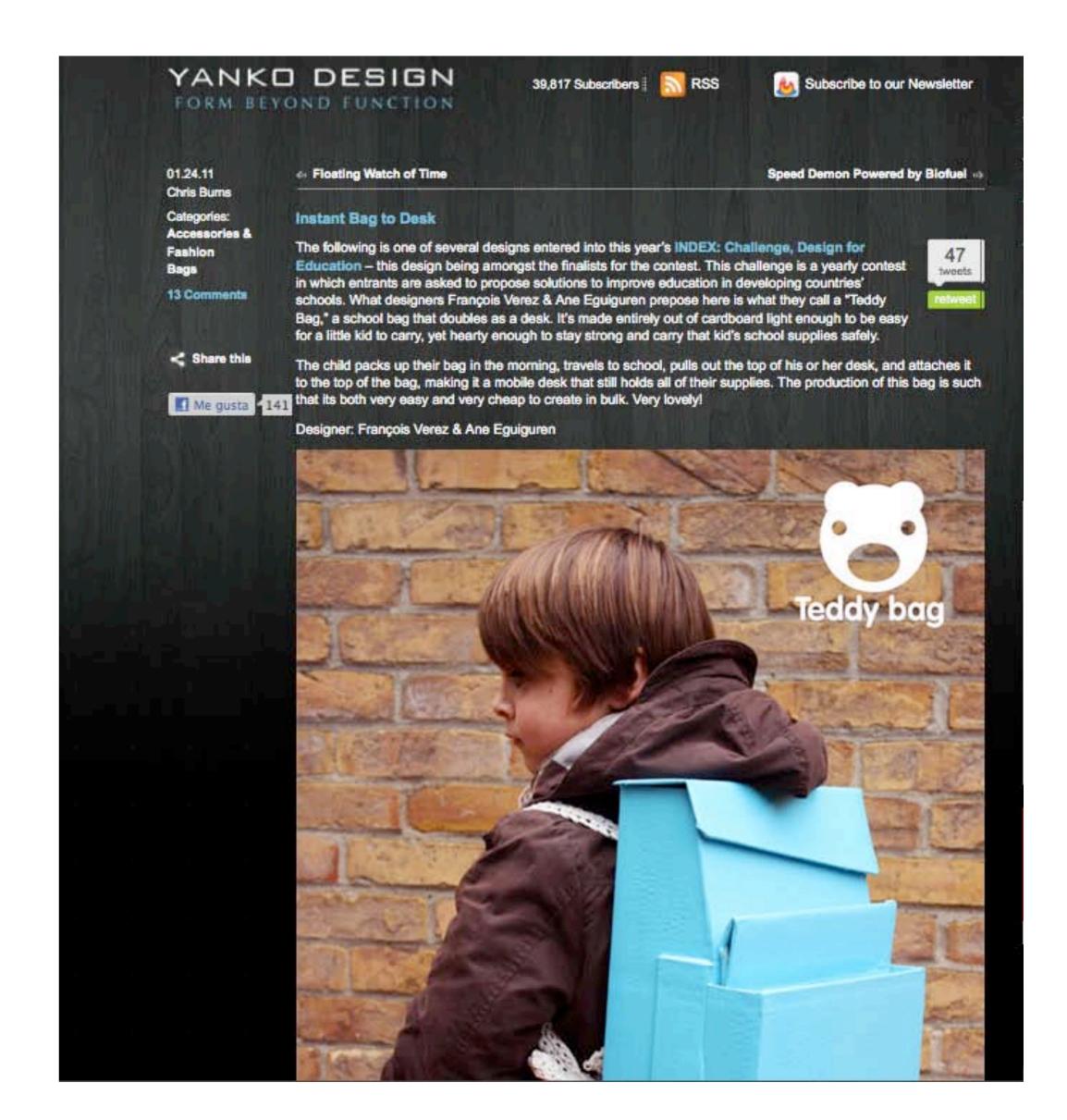
#### **BLOGS**

MORE THAN 10 BLOGS:
YANKO DESIGN
SCIENCE OF THE TIME
INHABITOTS

---

"This portable desk, that is easy to be carried by a little kid, is a clever design that you should have at home."

"You could get better ergonomics & weight ratios with plastics. Cardboard wouldn't be useable, not water/weatherproof and not usable as a seat."





#### **WORKSHOP WITH CHILDREN**

2 SCHOOLS
4 CLASSROOMS
98 CHILDREN

#### **CHILDREN'S VIEW**

LIKE

PERSONALIZATION

CONSTRUCTIBLE

**DISLIKE** 

**COLOR IS MISSING** 

**ADD** 

LIGHT

**SLATE** 

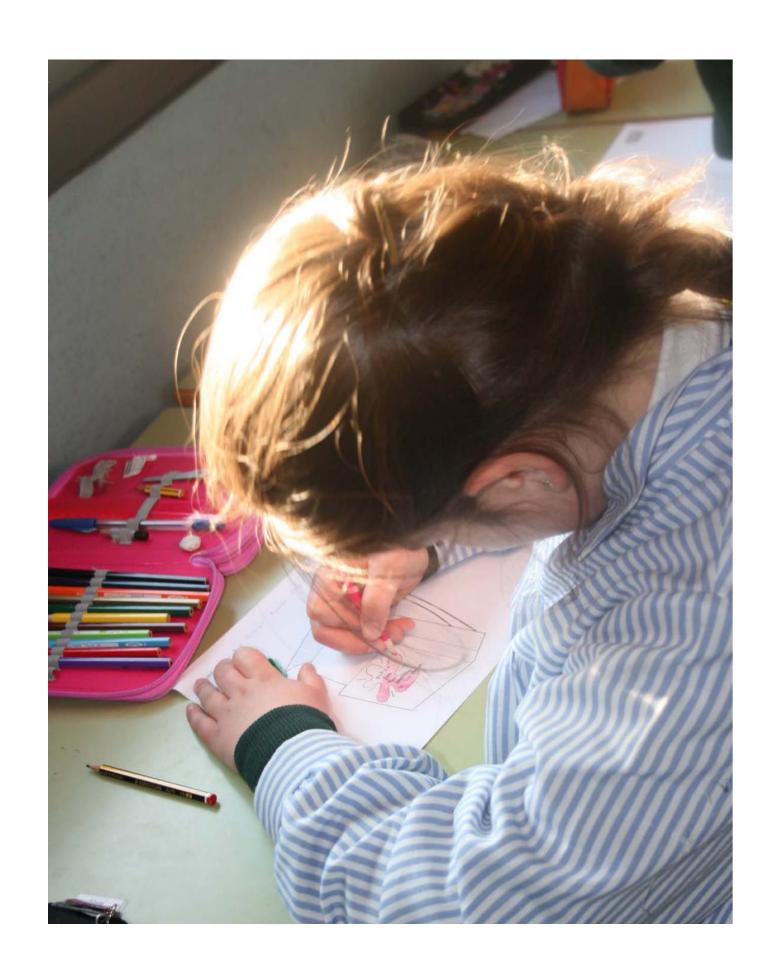
**IDEA OF SHARING** 







#### **WORKSHOP WITH CHILDREN**







### ADVISOR EDGARD SEIKALY



THINK ABOUT THE CONTEXT
DO YOU KNOW WHAT THE PP
FLUTE IS?

THE PROCESS AND PRICE ARE IMPORTANT





#### WHAT IS AN EMERGENCY SITUATION?

**HUMAN CAUSES (WARS AND CONFLICTS)** 

NATURAL CAUSES (EARTHQUAKES, HURRICANES...)

BUT IT'S ALSO A COUNTRY IN A DIFFICULT SITUATION THAT NEEDS HELP FOR ITS DEVELOPMENT

E.G.: HAITI





### WHAT DOES UNICEF DO WHEN THERE IS AN EMERGENCY SITUATION?

FIRST DAYS: BASIC NEEDS (PHYSICAL)

**DRINKABLE WATER** 

**MEDICAL HELP** 

**HYGIENE** 

**NUTRITION** 

100 DAY PROGRAM (MORAL)

**EDUCATION** 

**CHILDREN'S PROTECTION** 

**HEALTH** 





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#### **EDUCATION**

CHILDREN'S PROTECTION HEALTH





### RESEARCH

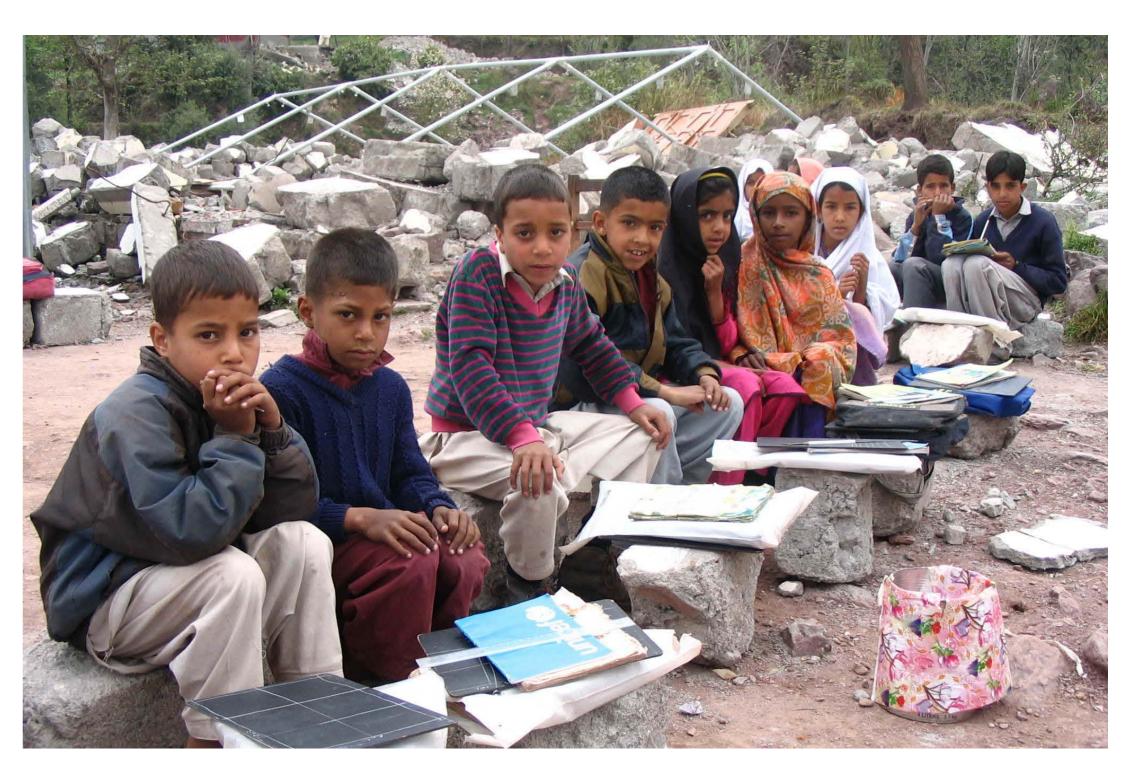
**CONTEXT** 

HALF OF HAITI'S SCHOOLS AND ITS THREE MAIN UNIVERSITIES WERE DESTROYED OR BADLY DAMAGED IN THE EARTHQUAKE



OTHER SITUATIONS: PAKISTAN



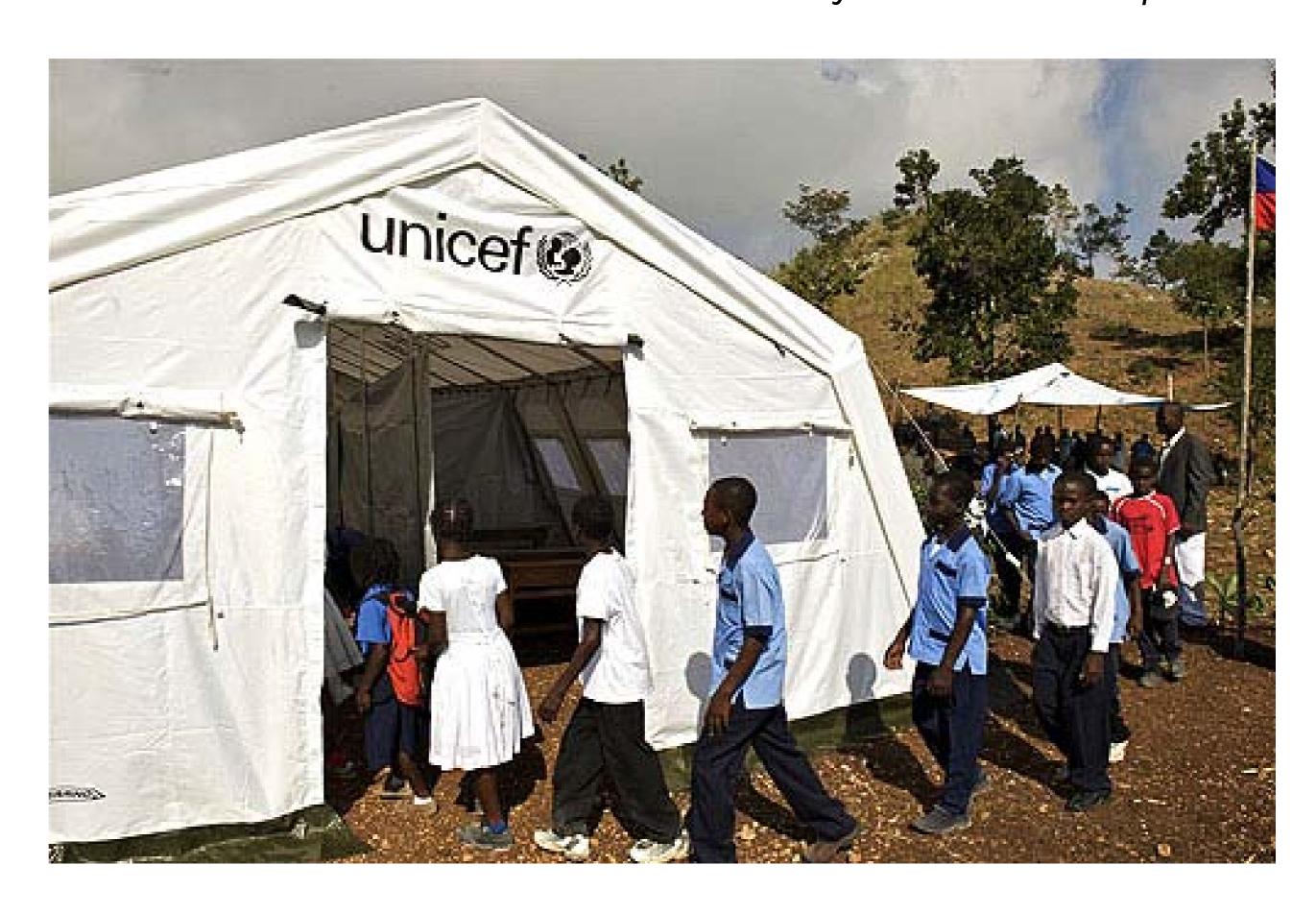




#### WHY ARE SCHOOLS SO IMPORTANT?

KIDS GO BACK TO EVERYDAY LIFE
SAFE ENVIRONMENT
HELP CHILDREN OVERCOME TRAUMA
EDUCATION IS INDISPENSABLE TO FACE
THE FUTURE

"Education is at the core of Haiti's recovery and is the key to Haiti's development."





# RESEARCH

#### **CONTEXT**

### HOW DOES UNICEF BUILD THE PROVISIONAL SCHOOLS?

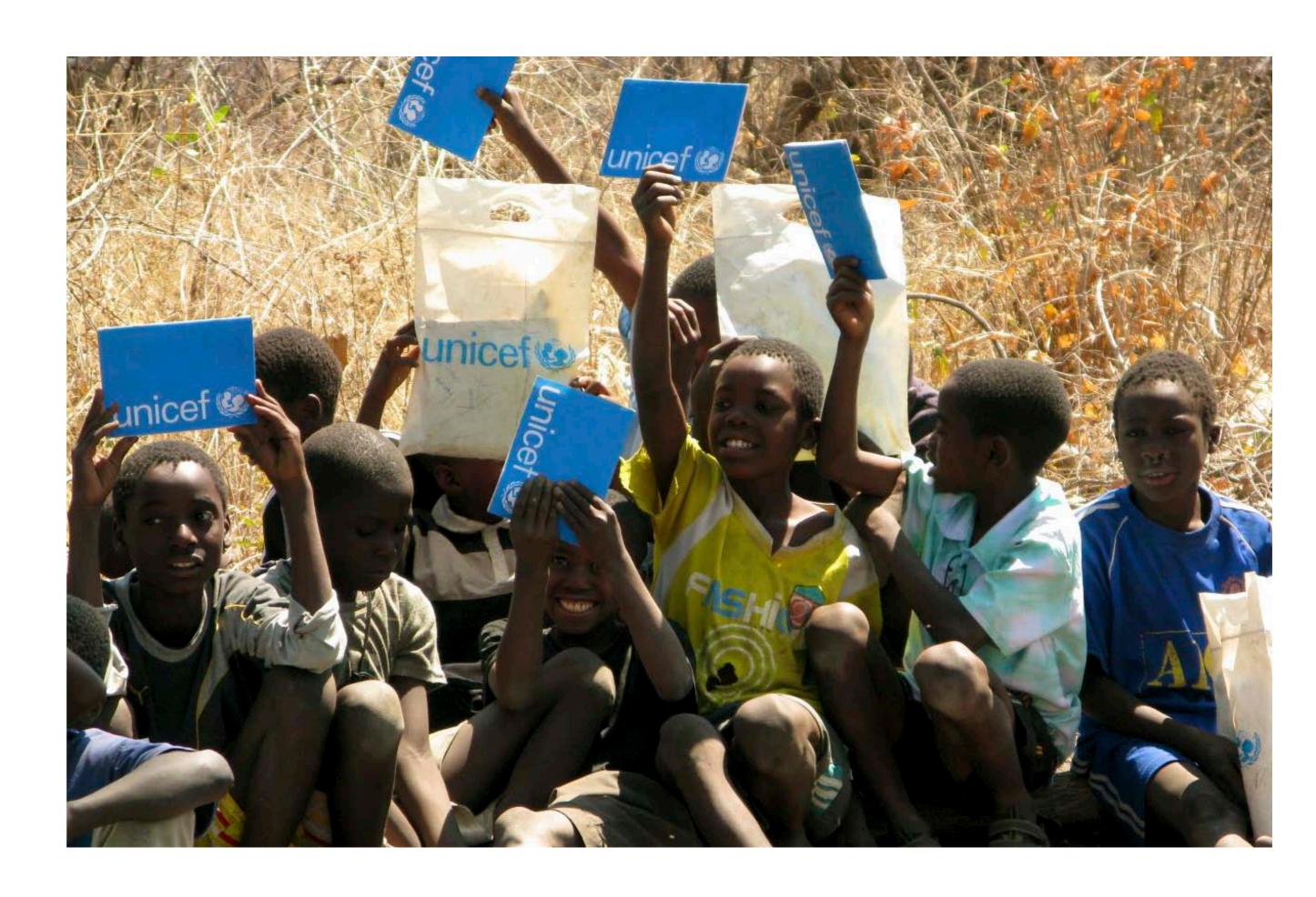
#### **TENTS**

#### **FURNITURE:**

NO STOCK
PRODUCED IN NEIGHBOUR COUNTRIES
SEND: LAND CROSSING/ HELICOPTERS

#### **SCHOOL KIT:**

SCHOOL BAG
RULED PAGE BOOK (A5 SIZE)
EXERCISE BOOK (A5 SIZE)
COLOURING PENCILS
ERASER
PENCIL HB
PENCIL SHARPENER
BLUE PEN





### RESEARCH MATERIAL

#### **PP FLUTE**

INVESTIGATION PROCESS

CASPER KRONLEIN+ TWO SUPPLIERS

PRODUCTION PROCESS
(VERY SIMILAR TO CARDBOARD)

**SAMPLING** 





### DEVELOPMENT OF THE PRODUCT

**THREE MOCK-UPS** 







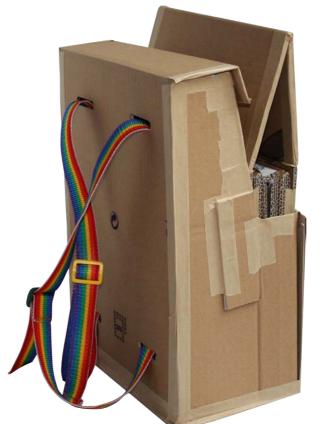
# DEVELOPMENT OF THE PRODUCT

**THREE MOCK-UPS** 



2 ERGONOMICS
CROSS LEGGED











### DEVELOPMENT OF THE PRODUCT

**THREE MOCK-UPS** 



6-9 YEARS OLD **ERGONOMICS CROSS LEGGED** 







### **USABILITY TEST**

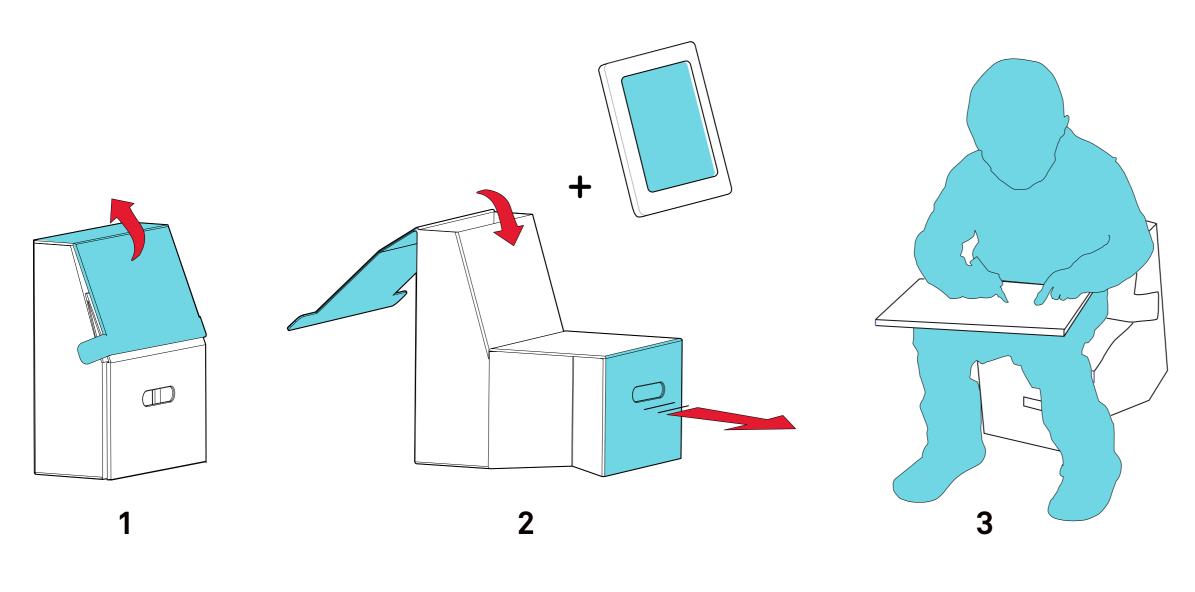
#### CHILDREN'S FEEDBACK SAMPLE











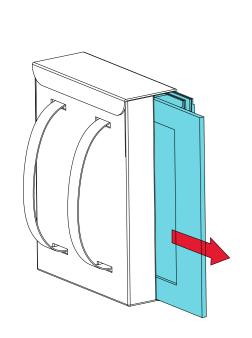


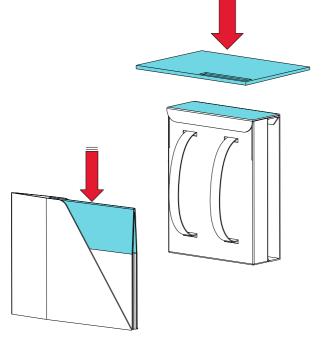
# TEDDY BAG S

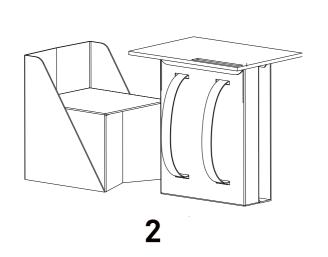


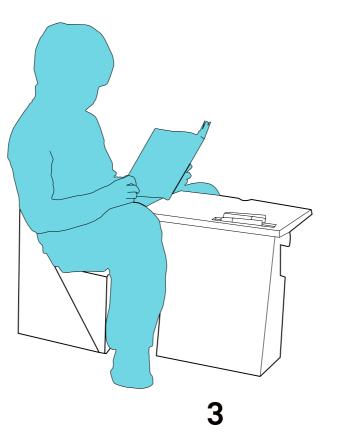


### FINAL PROPOSAL







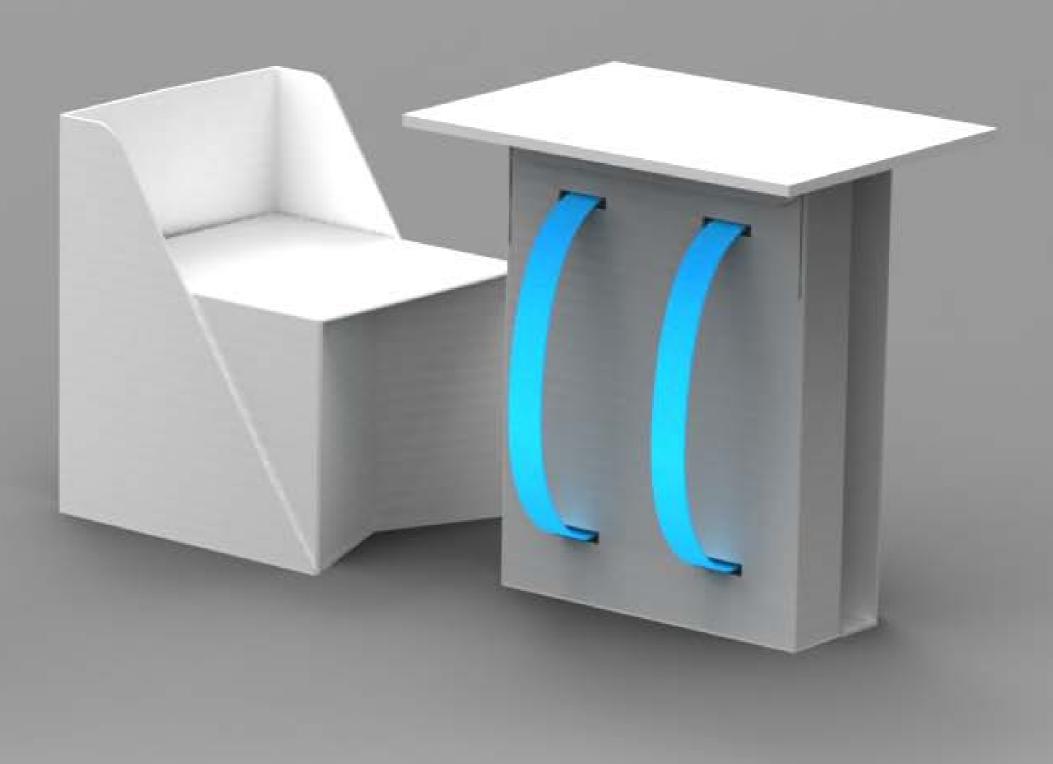






## TEDDY BAG





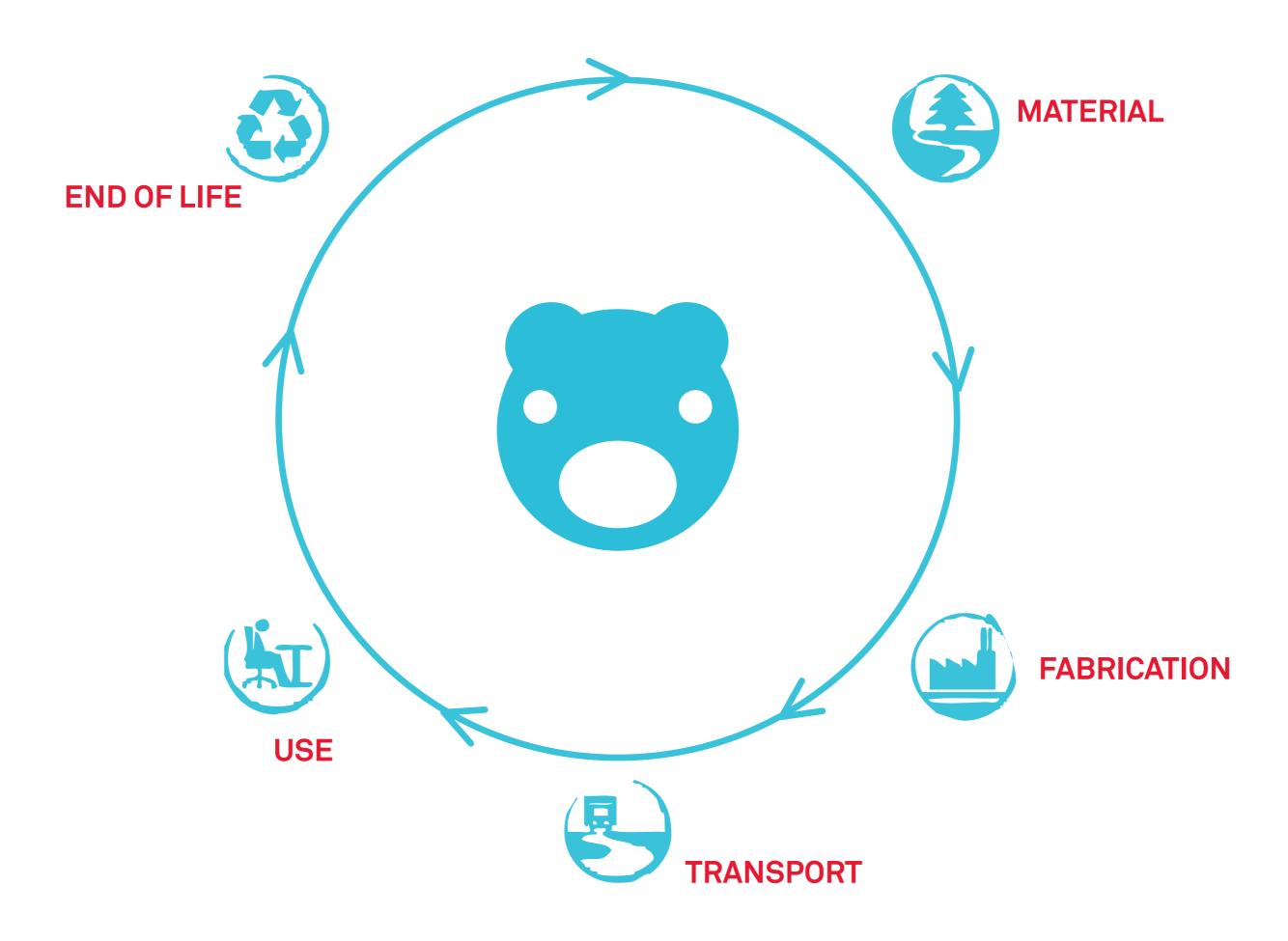
### COLORAMA







# WALUE CHAIN ANALYSIS & LIFE CYCLE





## MATERIAL PP FLUTED

55% NATURAL MINERALS, 45% POLYPROPYLENE

**NON TOXIC MATERIAL** 

APPROVED FOR FOOD CONTACT

LIGHT WEIGHT BUT REALLY GOOD STRENGTH

WATER RESITANT AND TEMPERATURE

**FLUCTUATION RESISTANT** 

CAN BE CLEAN UP (WITH WATER)

**HIGH LIFE EXPECTANCY** 



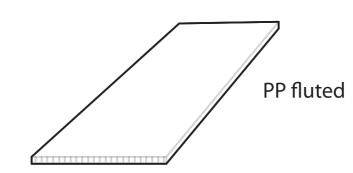


### **FABRICATION**

#### PACKAGING PROCESS

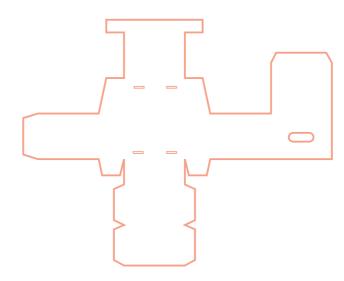
CHEAP, FAST AND EASY PRODUCTION PROCESS
NO HIGH TOOLS INVESTMENT
PRODUCTION CAN BE MADE IN DIFFERENT
COUNTRIES

4-6 WEEKS FOR PRODUCE 10.000 PCS OF THE SAME BAG (WELLPLAST, IN SWEDEN)

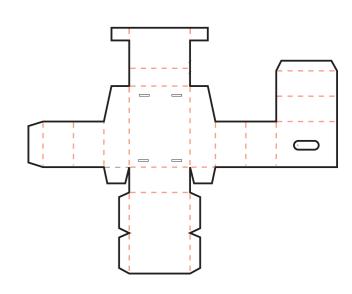


Standard size: 2500x1200x3,2 mm

Max.size: 4000x1280 mm Min.size: No limitations

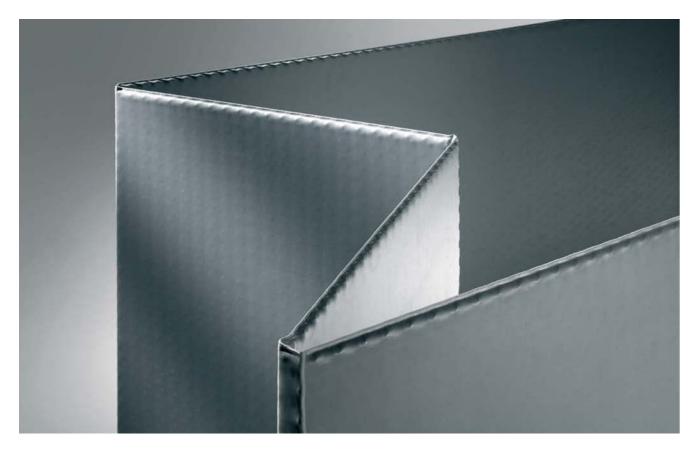


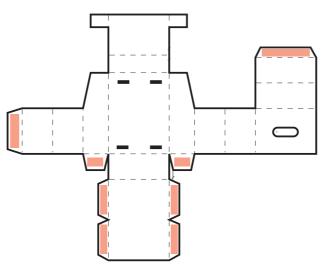
Cutting of the shape The spare material is directly recycled



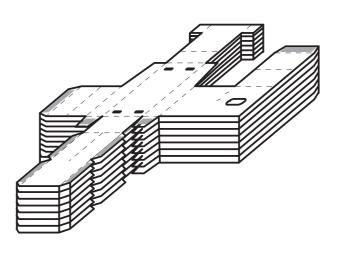
Thermoforming process for the folding part



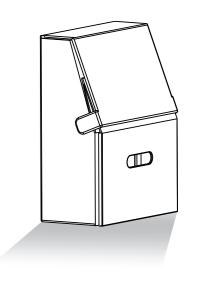




Doble faced scotch Velcro



Send in flat pack



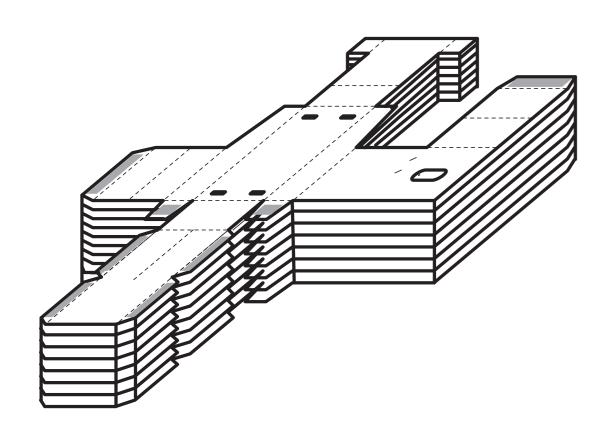
Build in the country

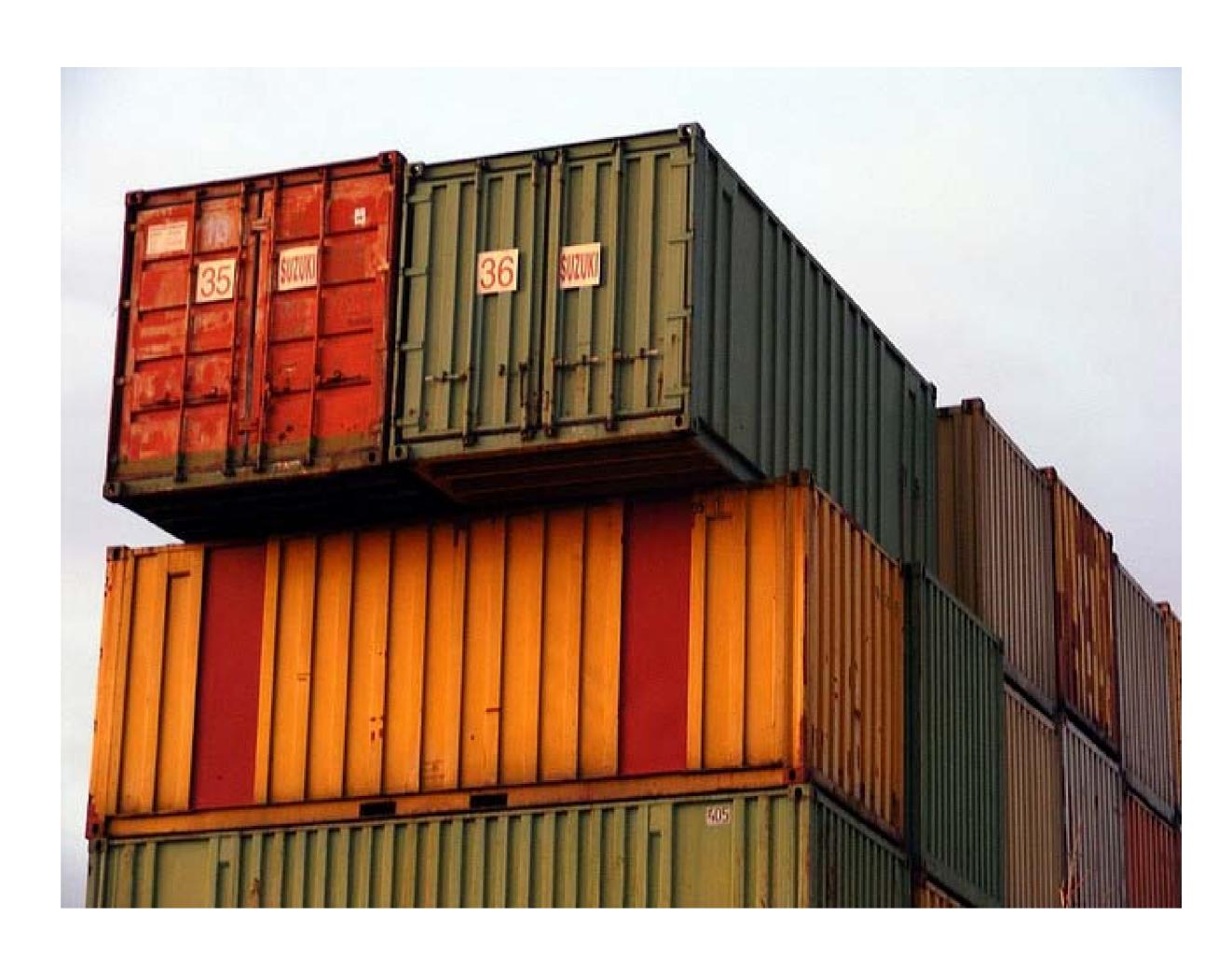


### TRANSPORT

### **PACKAGING PROCESS**

ALL CAN BE SEND IN FLAT PACK
THE PRODUCT IS ASSEMBLED WITHOUT TOOLS







### USE VERSATILITY

QUICK TO GET BACK TO A EVERYDAY LIFE IN THE SCHOOL

**BELONGS TO THE CHILDREN** 

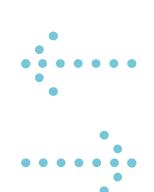
**EDUCATION ATMOSPHERE AT HOME** 

AT SCHOOL EVOLUTIVE BECAUSE EASY TO MOVE AND ORGANIZE

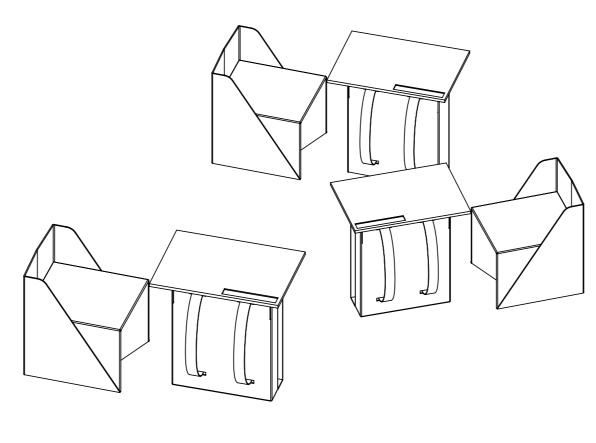
AT HOME TO READ, TO WORK.

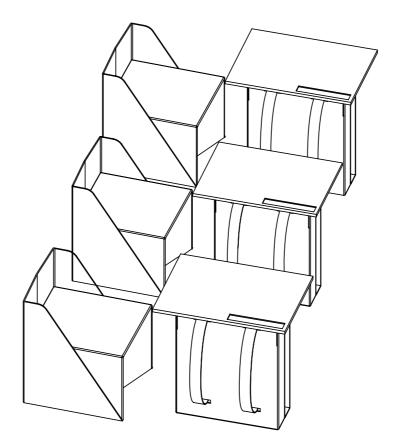
CUSTOMISATION REAL OBJECT THAT THE CHILDREN WILL TAKE CARE

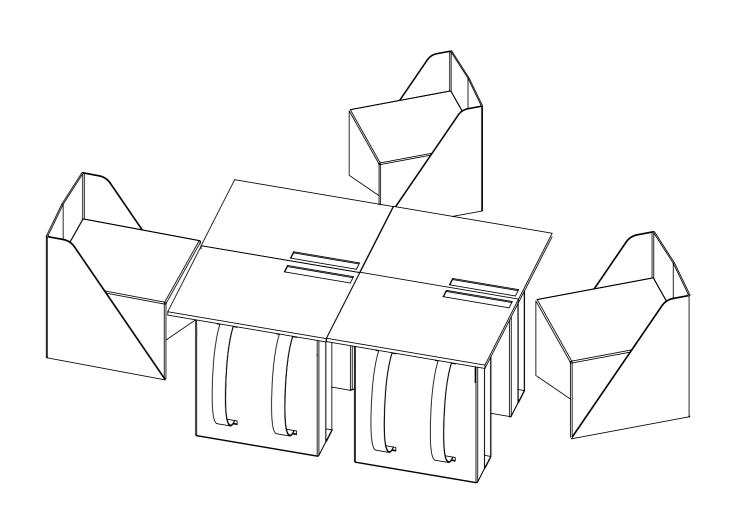














### USE PERSONALIZATION









## END OF LIFE 100% RECYCLABLE

**CRADLE TO CRADLE** 

FROM THE WASTE TO A NEW PLASTIC GRANULE





### ROUGH QUOTATION

#### **WELLPLAST COMPANY**

PP with fabrication process from Wellplast--> 4€.kg<sup>-1</sup>

Two material for our product

Wellplast WPE 30 690,0 g.m<sup>2</sup>

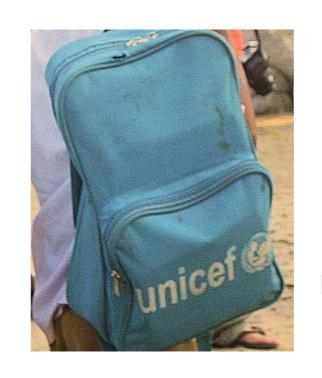
Wellplast WPE 30 HD 1215,0 g.m<sup>2</sup>



| Bag area            | 0,494m^2 |          |
|---------------------|----------|----------|
| Bag weight (WPE 30) | 341,1g   | 0,3411kg |
|                     | Prix     | 1,42€    |

| Table area                        | 0,071m^2 |          |
|-----------------------------------|----------|----------|
| Table weigh (2 sheet of WPE HD30) | 173,3g   | 0,1733kg |
|                                   | Prix     | 0,72€    |

| Bag S | 2,1433 € |
|-------|----------|
| Strap | 0.10 €   |



UNICEF BAG PRICE: 1,25€

#### **TEDDY BAG L**

| Bag area           | 0,449m^2 |          |
|--------------------|----------|----------|
| Bag weight (WPE30) | 309,9g   | 0,3099kg |
|                    | Prix     | 1,29€    |

| Table area                    | 0,095m^2 |          |
|-------------------------------|----------|----------|
| table weight (3 sheet of WPE) | 195,6g   | 0,1956kg |
|                               | Prix     | 0,82€    |

| Chair area         | 0,058m^2 |          |
|--------------------|----------|----------|
| Chair weight (wpe) | 341,3g   | 0,3413kg |
|                    | Prix     | 1,42€    |

| Bag M | 3,5285 € |
|-------|----------|
| Strap | 0.10 €   |

wellplast<sup>®</sup>

**ACCESORIES** 

SCHOOL KIT

**TOTAL: 1,47 €** 

**TRANSPORT** 

**COPENHAGEN-HAITI:** 

10.000 PCS IN A 20' CONTAINER,

BY AIR: 2.435€

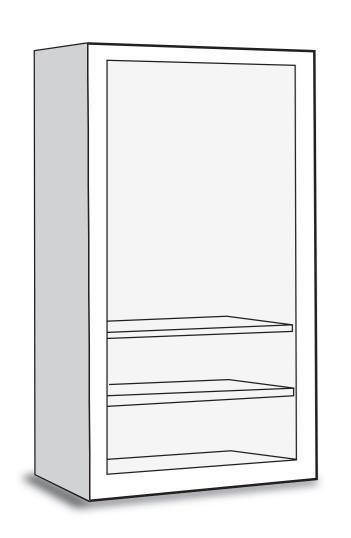
TOTAL: 2,25 € TOTAL: 3,62 € → 0,24 €/PCS

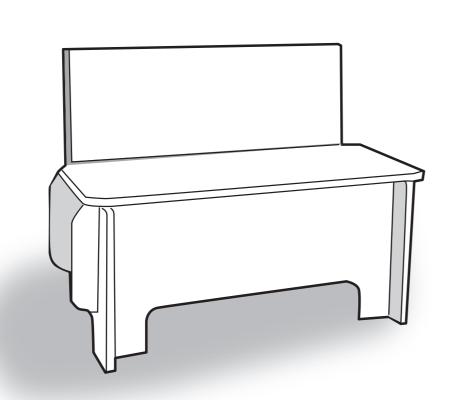


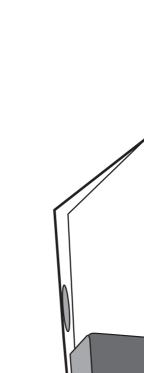
### PRODUCT EXTENSION

#### **RELATED PRODUCTS**

#### **FURNITURE**

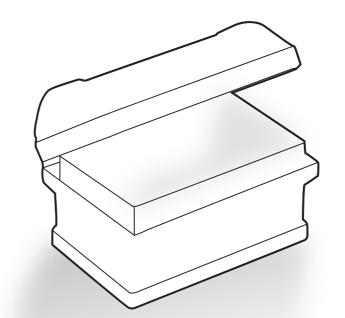




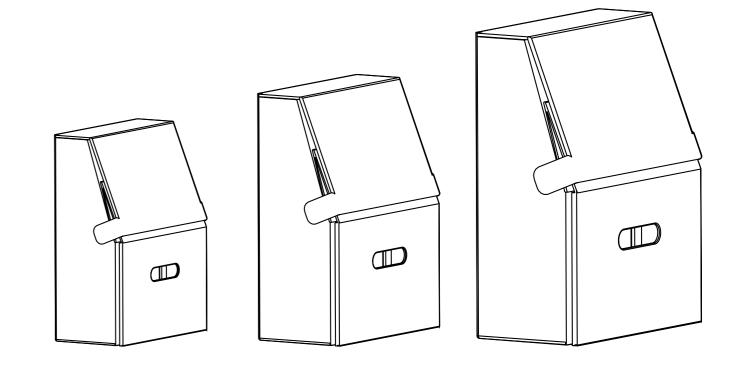


**TOYS** 

#### **ACCESORIES**



#### **DIMENSION ADAPTABILITY**







#### **STRENGHTS**

Easy to produce & cheap

Fast provisional alternative

Real needs in emergency situation.

Brings something new in education in poor country.

It can improve the situation of a lot of children all over the world

### **OPPORTUNITIES**

Product extension (range of PP flute products)

#### **WEAKNESSES**

Style of the product

There aren't PP fabrication industries in every country

**Guarantee the recycling** 

#### **THREATS**

Check the life expectancy (different environments)

Acceptation of the children



### **NEXT STEPS**

### BARRIERS, NEGATIVE ASPECTS AND HOW THEY COULD BE OVERCOME

Life expectancy not evaluated

Tiredness tests in different environments (very warm, humidity...)

Children acceptation (plastic aspect)

Usability and perception tests with the real product

**Fabrication limits** 

Find packaging production companies and try them to produce Teddy Bag

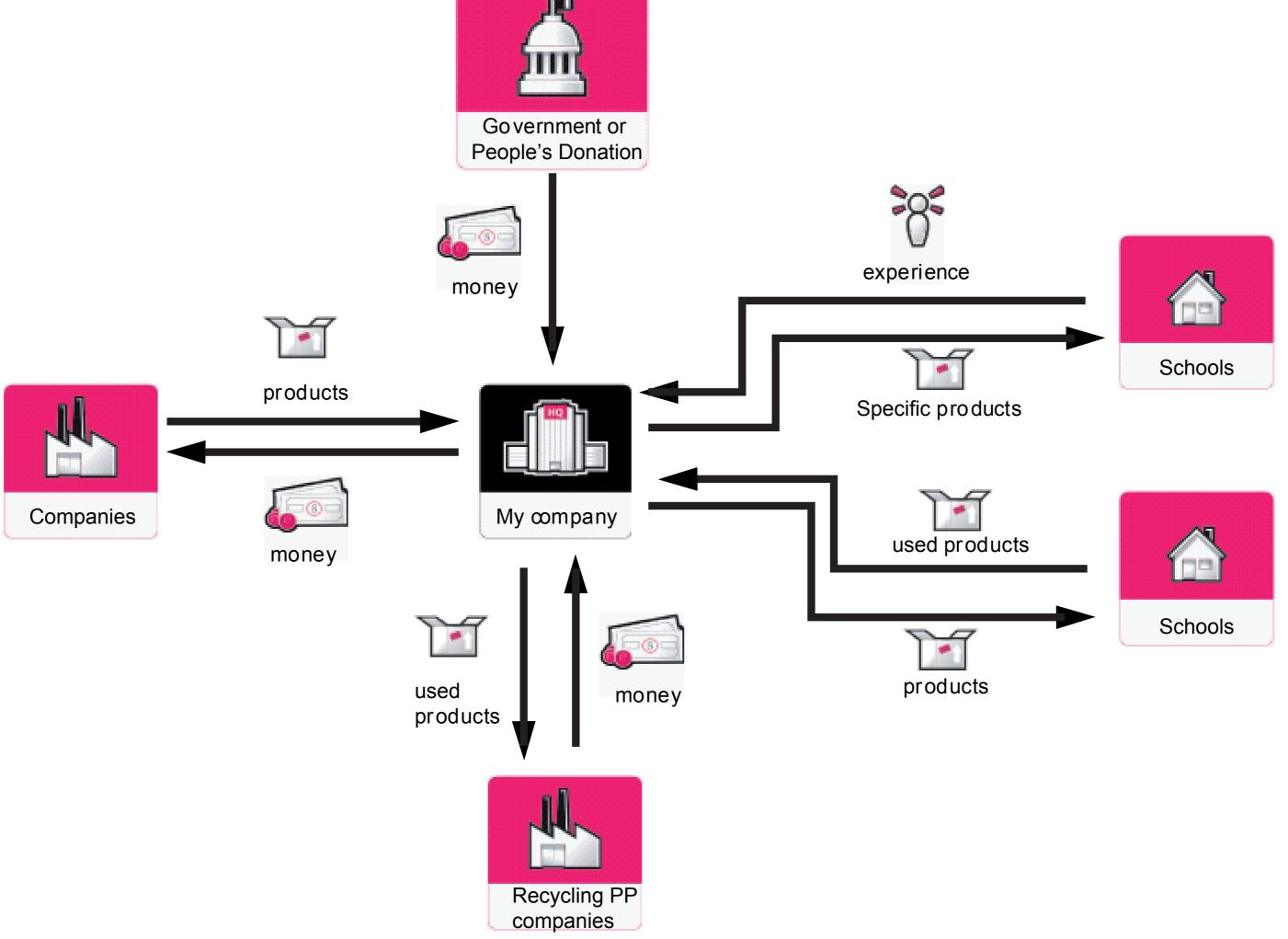
Recycling feasibility

Know how can we recover used bags and where can they be recycled



### **BUSINESS MODEL**







### TEDDY BAG

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ANE EGUIGUREN aneeguiguren@gmail.com 0034 635 70 68 52